

# Summary: Give And Take - Adam Grant: A Revolutionary Approach to Success

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Complete summary of Adam Grant's book: "Give and Take: A Revolutionary Approach to Success"

This summary of ideas from Adam Grant's book "Give and Take: A Revolutionary Approach to Success" shows how success depends on how you interact with others.

In the world of work, there are three types of people:

- 1. Takers: maximize reward from every transaction
- 2. Matchers: give only as much as they take
- 3. Givers: help other people expecting nothing in return

The type of person you are at work has a huge impact on your future success. According to Grant, givers are the people that achieve the greatest success.

#### Reasons to read this summary:

- Save time
- Become a giver and avoid being taken advantage of
- Enhance your career

To learn more, read the summary of "Give and Take" and learn how becoming a giver can lead to greater success!



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